YOUR HOME IS ON THE MARKET

What happens after a showing?

A guide to the feedback you may hear and the choices you can make with your listing agent.

When you get home, it’s natural to wonder what buyers thought. Your agent can tell you which visits happened, who replied and whether there’s a question or another visit to arrange.



What if a buyer hasn’t replied?

Your agent can request feedback from the buyer’s agent. Some respond quickly, and others share little. Ask how many agents replied and what they actually reported. An outstanding reply leaves that buyer’s reaction unknown.

When a comment stings

“It was hard to walk behind the dining chairs” is a specific observation. You can walk the room together, try a different arrangement, or leave it as it is. Ask your agent whether other visitors noticed the same thing.

What happens next?

At the weekly call, review completed visits, feedback and new competing homes. Agree on one action and a check-in date. At the monthly meeting, review recent sales and an updated comparative market analysis (CMA).

My listing agent / phone

Our weekly call time